



Michael Raynor

AUTHOR

Michael Raynor is a strategy and innovation researcher, author and management adviser who helps organisations strengthen corporate strategy and innovation performance.

- Managing Director at Monitor Deloitte, advising on corporate strategy and innovation
- Author or co-author of four books on strategy and innovation
- Co-author of *The Innovator's Solution* with Clayton M. Christensen
- Co-author of *The Three Rules: How Exceptional Companies Think*
- Holds a doctorate from Harvard Business School
- Associate Professor (Strategy) at Ivey Executive Education

Michael Raynor's 2026 Biography

Key speaking topics

- Corporate strategy
- Innovation strategy
- Corporate performance
- Managing uncertainty
- Long-term business success
- Strategy execution

Ideal for

- Boards and executive leadership teams
- Strategy and innovation leaders
- Corporate planning and transformation teams
- Senior decision-makers shaping long-term growth

Audience outcomes

- Clearer understanding of strategy formulation and execution
- Structured thinking on innovation and long-term performance
- Practical frameworks for managing uncertainty
- Insight into the drivers of exceptional corporate results

Why organisations work with Michael Raynor

- Combines academic research with hands-on advisory experience
- Brings board-level insight from corporate strategy engagements
- Offers evidence-based perspectives grounded in published work
- Connects strategy theory to practical organisational decision-making

AVAILABLE FOR

- Consultancy
- Speaking
- TV and Media

MICHAEL'S SPEAKING THEMES

- Business Strategy & Growth
- Innovation & Disruption
- Leadership
- Risk Management
- Scenario Planning & Strategic Foresight

LANGUAGES: English

Biography

Michael Raynor brings board-level perspective to the challenges of corporate strategy, innovation and sustained performance. As a Managing Director at Monitor Deloitte, he advises organisations across industries on how to make disciplined strategic choices and strengthen long-term competitive advantage.

His work bridges rigorous research and practical execution. Raynor is the author or co-author of four influential books on strategy and innovation, including *The Innovator's Solution*, written with Clayton M. Christensen, and *The Three Rules: How Exceptional Companies Think*. His thinking has shaped executive debate on how companies drive exceptional results and manage uncertainty.

Alongside his advisory work, he contributes to executive education as an Associate Professor (Strategy) at Ivey Executive Education. In this role, he works directly with senior leaders to translate complex strategic theory into frameworks that inform real-world decision-making.

Raynor holds a doctorate from Harvard Business School, an MBA from Ivey Business School, and an undergraduate degree in Philosophy from Harvard University. His academic grounding, combined with hands-on consulting experience, equips organisations with clear, evidence-based insight into strategy, innovation and corporate performance.

Michael Raynor's Videos

