



Kavita Oberoi

Successful entrepreneur, philanthropist & TV personality

Kavita is a motivational speaker who captivates and inspires her audiences. She draws on her own experiences of overcoming prejudice and cultural barriers to become one of the UK's leading entrepreneurs.

Kavita's biography

Kavita Oberoi's background

Kavita Oberoi is one of the UK's most highly regarded successful [entrepreneurs](#) and social philanthropists, with a multi-million pound business portfolio.

In 2009 she was named in a Bank of Scotland report as one of Britain's 100 most entrepreneurial women and in 2014 awarded an OBE for services to entrepreneurship and start-up businesses. Her many other accolades include being awarded the women of colour achievement award, an Honorary Fellowship from Burton & South Derbyshire college, an Honorary Doctorate for Business and Entrepreneurship, Beacon Fellowship for Philanthropy Advocate, NRI Pinnacle Award – The Business Empress Honour, NRI Institute international 'Pride of India Gold Award' and a Fellowship of the RSA (The Royal Society for the encouragement of Arts, Manufacture and Commerce).

She comes from a traditional Indian background.

Her father came to the UK in the 1960s with nothing before starting his own business, where Kavita helped out from an early age often accompanying him on his business calls from the age of 2 – firing her own entrepreneurial spirit. He sadly died when Kavita was 15.

Cultural prejudices meant she was criticised for bringing shame on her family when she took a Saturday job aged 15 and pursued the route of higher education following her father's passing.

Kavita credits her mother with giving her the empowerment and freedom to pursue her path.

Undaunted, Kavita continued with both work and education, graduating from Huddersfield University in 1992 with a First Class Degree in Applied Chemistry.

After graduation Kavita joined Bayer Pharmaceuticals, quickly becoming one of its highest achieving medical representatives.

Missing out on a promotion with Bayer led Kavita to make the decision to go it alone and never work for anyone else ever again.

Seeing a gap in the market for clinical audit provision, Kavita left Bayer to set up her first company in 2001 – Oberoi Consulting.

She gained her first lucrative contract with global pharmaceutical giant Pfizer. Oberoi Consulting – a major provider of healthcare support services to clients including the pharmaceutical industry and the NHS.

In 2012 Kavita also established the Oberoi Business Hub, based in Derby's Pride Park, which is a shared business hub designed to assist and encourage business start-ups and growing businesses. The Hub offers a range of front-of-house and back office support services for start-up and growing businesses including serviced offices, virtual offices, virtual PAs, call answering, fulfilment and mail handling.

Kavita has acquired and sold companies during her career along with a growing commercial property portfolio.

Kavita has appeared in many TV programmes, including The Secret Millionaire, The Apprentice You're Fired, BBC Breakfast, Sky News, The Working Lunch, Richard & Judy, The TV Show, as a [panellist](#) on the national ITV Business Club, Hotel GB and Make Me A Millionaire Inventor.

Today, Kavita combines her position as MD of Oberoi Consulting & Oberoi Business Hub with many other business interests, as well as media work and roles as a public speaker and philanthropist.

Her most recent charity project is the Derby Breakfast Club which she instigated with the local council to ensure no child in Derby goes hungry to school.

Kavita's talks

- **Philanthropy**

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