



Rohit Bassi

Developing Leadership Communication Through Mindfulness

Rohit Bassi help's leaders, teams, and individuals in embracing conflicts, enriching relationships, and tapping into their emotional wisdom.

Rohit's biography

As a world-leading speaker, trainer, and coach he helps you in mastering your communication to cultivate and elevate success. He does this by applying courage, clarity, conviction, and compassion through the [mindfulness](#) eightfold path. Thus, he helps you in sharpening your mental and emotional states which require you to strengthen your mind.

The bottom line is when communication is not mindful, you sabotage work, business, relationships thus life. Higher ability to speak and deep listening upgrades all aspects of your life. You become more persuasive and influential, with greater ease eliminate conflicts and listen without prejudice.

Rohit has helped clients achieve results such as winning deals that go into USD millions, improving influencing and persuasion skills by more than 80% and kindle mindfulness to pass through adverse times.

Rohit's talks

- **KINDLE MINDFULNESS**

A near death experience left Rohit in a total state of psychical, mental, and emotional vulnerability. How does one cope in such a helpless and defenceless scenario? Courage, clarity, conviction, and compassion become your foundation.

- **SPEAK IN FLOW**

MAXIMIZE RELATIONSHIPS, REVENUE, AND RESULTS

You want people to believe in you and in what you say? Then speak with clarity, conviction and compassion leading to increasing your power of persuasion and influencing.

Ace your communication be it in leadership, sales or teamwork. Eliminate the gap in the way you connect with your team, customers, prospects, and decision-makers.

Being effective in communication, especially when presenting is a game-changer. It gives you the opportunity to be persuasive and influence with impact.

Key Takeaways/ Practical Learning

- Knowing the art of “Trinity of I”
- Three secrets of a great communicator
- Less is more, giving your message clarity
- BANG! BANG! BANG! to get attention
- Deliver your key message with immense conviction
- The power of three to engage your listeners

Get ready to deliver your message with immense conviction and compassion. Deliver your message with immense impact

*This practical interactive talk can be delivered as a keynote, break-out session or a workshop. The delivery can be virtual or face to face.

- **WAVES OF LEADERSHIP**

EARN RESPECT, TRUST & GAIN SUPPORT

Are you demanding or commanding? Are people willing to stop and listen to you when you speak? Courage is the first of human virtues because it makes all other virtues possible. True leadership courage is about being antifragile and resilience.

There are a number of traits that are commonly found amongst people who are considered to have great leadership. You will note such leadership is inspiring and transformational.

Master the powerful art of executive presence or leadership presence. The missing link to success, self-leadership and leading others. Tap into your grit, resilience, brave heart.

Key Takeaways/ Practical Learning

- Discover the lies and myths about leadership presence
- Lead and influence with great zeal
- Tap into your inner and outer strength to get things done
- Importance of harmonious integration of ICE (intelligence, communication, emotional wisdom)
- Tap into your JIGRA (grit, resilience, braveheart, executive presence) and develop a fearless perception

It does not matter if they have been in tough situations. Being either introvert or extrovert. Both labels have the ability to ooze great impact and leadership presence.

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- **REFLECTION LEADS TO PERFECTION**

CONNECT, COLLABORATE & UPLIFT PERFORMANCE

Take ownership, take 100% responsibility of your inner and outer communication without playing the blame game. Doing so creates trust, authenticity and dependability. Regardless of the

situation, the most successful people have this great ability to effectively communicate. Many of us admire people who are courageous and calm in their communication. Such assertive communication with others is not always easy. Courageous communication becomes crucial for you to pass through tough scenarios.

Being assertive with your communication is at the heart of strong relationships with your clients and others you deal with. It means being influential and impactful with your voice, words and body language and you inner-self.

Key Takeaways/ Practical Learning

- Creating influential relationships
- The enigma of assertive, aggressive, passive communication
- Strength and warmth of body language, words and voice
- Moving towards active compassionate listening
- Staying calm in the midst of a storm

?No matter how you use, sign of great courage is getting. Barriers and failures in communication lead to catastrophic results. Take the opportunity to be an ace in your communication.

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