



Les Brown

Corporate trainer, mentor, speaking coach and best-selling author

As one of the world's most renowned motivational speakers, Les Brown is a dynamic personality and highly-sought-after resource in business and professional circles for Fortune 500 CEOs, small business owners, non-profit and community leaders from all sectors of society looking to expand opportunity. For three decades he has not only studied the science of achievement, he's mastered it by interviewing hundreds of successful business leaders and collaborating with them in the boardroom translating theory into bottom-line results for his clients.

Les's biography

About Les Brown

As a premier Keynote Speaker and leading authority on achievement for audiences as large as 80,000—Les Brown energizes people to meet the challenges of the world around them. He skillfully weaves his compelling life story into the fabric of our daily lives. The thread is forever strengthened, touting why you can't afford to be complacent and to aim high, achieve and actively make an impact on the world.

Les Brown never tires of using his energies to transform the world, well-beyond the podium and public appearances, meshing traditional and [social media](#) to empower his audiences. Hundreds of thousands are watching him on YouTube and tens of thousands interact with him regularly on Facebook. He has a keen way of turning what he touches into gold. Over 20 years ago, he won a Chicago-area Emmy® for his unsurpassed fundraising pledge drive for the Public Broadcasting System. Followed by several bestselling books and [hosting](#) popular national talk shows on television and radio.

Addressing audiences from Denmark to Dubai, Canada to the Caribbean, Les Brown is invited back again and again for his powerful message and the ability to connect deeply with people from all walks of life. It isn't just his great smile and his way with words that motivates people to take action like never before; when people face roadblocks or adversity it is the depth of his knowledge on achievement that creates lasting results.

Les Brown's straight-from-the-heart, passion and high-energy, motivates audiences to step beyond their limitations and into their greatness in many ways. Over the past decade, Les has expanded his role from keynote speaker to Master Trainer, creating the kind of workshop learning experience that got him committed to personal-and-professional development many years earlier. His charisma, warmth and humor have transformed ordinary people into extraordinary achievers by using his own life, and his in-depth study of others' challenges, to build an understanding of what works, what doesn't work, and why. Revered as an icon by his colleagues, Brown received the National Speakers Association coveted Council of Peers Award of Excellence (CPAE), and ultimately, its most prestigious Golden Gavel Award for achievement and [leadership](#) in communication. Toastmasters International also voted him one of the Top Five Outstanding Speakers. Worldwide. Legions of followers flock to stadiums and arenas to hear a man who never stops believing that with proper guidance and training you can achieve anything you desire in life.

A stumbling block in elementary school was when he was mistakenly declared, "Educable mentally retarded," teachers did not recognize the true potential of little Les Brown. However, he used determination, persistence and belief in his ability to go beyond being a sanitation worker to unleash a course of amazing achievements including broadcast station manager, [political](#) commentator and multi-term state representative in Ohio.

Les Brown is committed to motivating and training today's generation to be achievers and leaders as he introduces new audiences every day to It's Not Over Until You Win, Up Thoughts for Down Times and Fight For Your Dream. Les Brown's audio series, "Choosing Your Future," remains his all-time bestseller for its acclaimed impact worldwide.

In business as in real life there are always going to be ups and downs. However, where there is a will, there is always a way to achieve amazing results for your organization when Les Brown fills the room with his high-impact, customized message and standing ovation performance!

Les's talks

- **Develop A Larger Vision Of Yourself**

Brown reminds his audiences that they have abilities, talents and strengths they haven't even begun to reach for — and if they don't they'll live to regret it. "We have always had leaders who say, 'I will do this for you.'" he explains. "What we have not done is turn people on to themselves, turn people on to the unlimited power they have within themselves."

- **Act The Way You Want To Be And Soon You'll Be The Way You Act**

Set a goal and believe that goal is possible. Brown says the key is to work on developing yourself — to develop a personal vision. Early in his career, Brown's dream was to be a disc jockey. So he began listening to the radio religiously, practicing techniques and mimicking announcers. Soon he got a job as a janitor in a radio station in Columbus, Ohio, and worked his way up to become a deejay and eventually a broadcast manager and commentator. "You've got to start thinking of yourself in the future and see yourself there," Brown insists.

- **Practice Doesn't Make Perfect It Makes Improvement**

"We'll never hit a state of perfection, but we're always practicing improvement," Brown says.

- **You've Got To Be Hungry**

Brown says the main force behind his own success was his hunger to learn and passion to push himself. "If you want to make it in life, you've got to be fearless and unstoppable. You've got to make up your mind that nobody is going to stop you."

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